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Excelsior Medical Awarded National Contract by HealthTrust Purchasing Group Excelsior Supplies HealthTrust GPO Members With Pre-filled Flush Syringes

BRENTWOOD, Tenn. (November 18, 2009) – [Excelsior Medical Corporation](#) has achieved a milestone with the signing of a national contract with [HealthTrust Purchasing Group](#), LP (HealthTrust). The agreement provides the HealthTrust group purchasing membership with access to saline and heparin pre-filled flush syringes. The contract went into effect on November 1, 2009.

“We are honored to be awarded this contract and have the opportunity to serve HealthTrust’s members,” says Excelsior Medical Corporation President and CEO, Bill Rice. “This agreement will benefit both Excelsior and the many health care facilities that are members of the HealthTrust group purchasing organization.”

Excelsior’s [ZR pre-filled flush syringes](#) are filled with saline or heparin in an FDA-registered, cGMP controlled clean room. The syringes, which are 100% steam terminally sterilized, labeled and packaged in ready-to-use, unit-dose packages, are designed to minimize syringe-generated reflux. Reflux can cause catheter occlusions – a troublesome complication of long-term catheter use.

They company’s syringe technology features a smooth plunger glide, enhanced labels designed to lower the risk of a medication error and syringe clarity to allow for improved visual inspection of the solution. The syringes are bar-coded to speed inventory control and minimize medical errors.

About Excelsior Medical

[Excelsior Medical Corporation](#) is one of the leading manufacturers of pre-filled catheter flush syringes. Formed in 1989, Excelsior manufactures, markets and sells pre-filled saline flush syringes, pre-filled heparin flush and lock syringes and syringe pump systems to customers throughout the world. Excelsior is a privately held company with a primary focus on innovative catheter maintenance products that reduce infection, medication errors and health care costs. For more information, call toll-free 800-487-4276 or access www.excelsiormedical.com.

About HealthTrust Purchasing Group

HealthTrust Purchasing Group, headquartered in Brentwood, Tenn., is a group purchasing organization that supports nearly 1,400 not-for-profit and for-profit acute care facilities, as well as ambulatory surgery centers, physician practices, and alternate care sites. With an annual purchasing volume by its members of more than \$15 billion, HealthTrust is committed to obtaining the best price for clinically-recommended products, ensuring their timely delivery and continuously evaluating and improving its services to the patients, physicians and clinicians it serves. HealthTrust is located at 155 Franklin Road, Suite 400, Brentwood, TN 37027. The Web site is www.healthtrustpg.com.

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